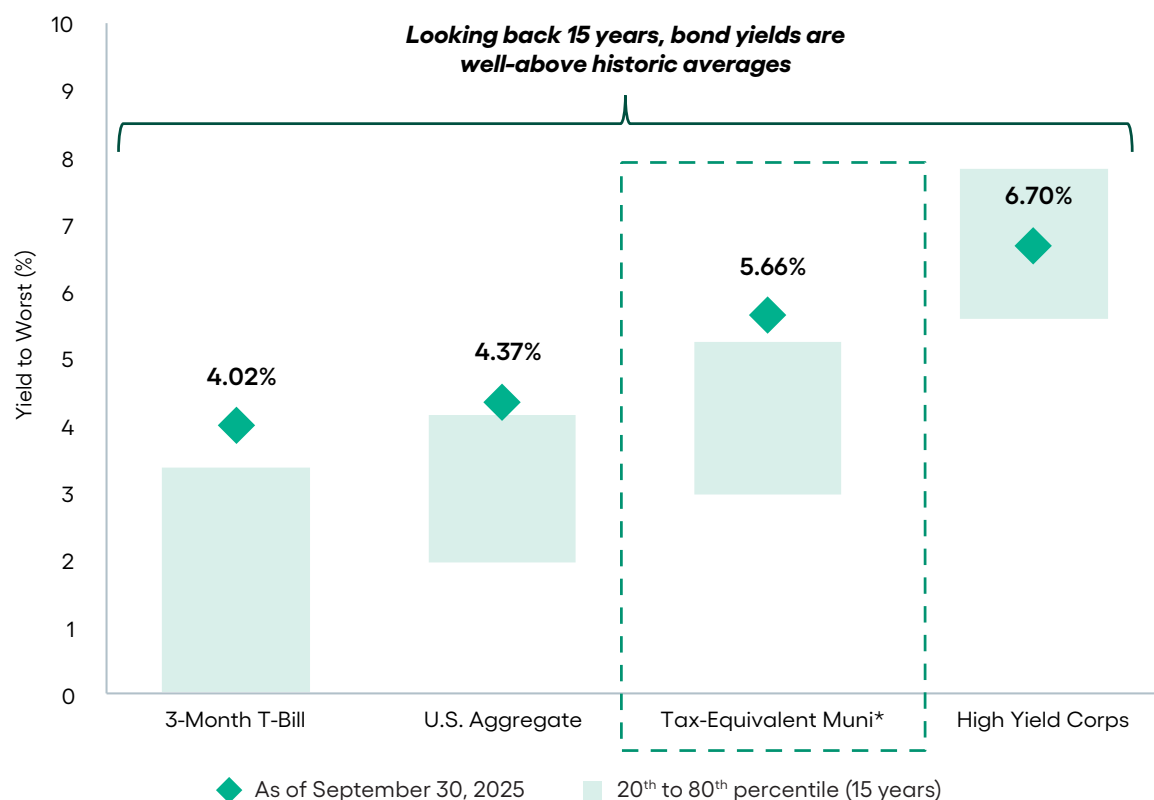


The Case for Munis: Beyond the Comfort of Cash

With the Federal Reserve starting to cut interest rates, it may be time to reconsider the risks of staying in cash and the compelling opportunities in tax-exempt municipal bonds.

Fixed Income Offers a Dramatically Improved Yield Environment



“With historically attractive tax-equivalent yields and shifting market dynamics, we believe now is a compelling entry point for investors to capitalize on opportunities in the municipal bond market.”



Kara M. South, CFA

Partner, Portfolio Manager
GW&K Investment
Management

Sources: Bloomberg, GW&K Investment Management, and Macrobond. **Past performance does not guarantee future results.**

Fixed Income sectors are represented by the following indices: **3-Month T-Bill** = FTSE 3-Month U.S. Treasury Bill Index; **U.S. Aggregate** = Bloomberg U.S. Aggregate Bond Index; **Tax-Equivalent Muni** = Bloomberg 10-Year Municipal Bond Index; **High Yield Corps** = Bloomberg U.S. Corporate High Yield Bond Index.

Yield to worst represents the lowest potential yield a bond investor can receive without the issuer defaulting.

*Tax-Equivalent Yield represents the yield required to compare tax-exempt bonds with taxable bonds. It is calculated using a tax rate of 40.8% (37.0% federal tax rate + 3.8% ACA surtax).

MORE INFORMATION

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